

Concept to Completion

"Custom Software Development : We provide IT solutions to real world business problems - not a mere spec to code service"

Faster Implementation | Greater Flexibility | Cost-effective Approach



■ C2C Program

Our C2C program is a portfolio of consulting, development and testing services in the realm of complete custom development of application software.

With C2C, you do not have to begin with an elaborate RFP (Request for Proposal). Traditionally the RFP has been crucial for successful software development and has gained more importance with the advent of offshore based development. C2C takes care of this end to end.

In our C2C program a business analyst aided by technology personnel makes the creation of the business requirements an effective activity with lower time commitments and effort from the business users. The result is a thorough specification for software development covering all scenarios.

C2C program ensures faster implementation than typical packaged solutions, greater flexibility than in-house projects and a more cost effective approach than traditional system integration projects.

We also partner world-class software solution vendors and have expertise in customizing their products.

■ Service Offering

Managers collect information ranging from impressions to hard facts. Every bit of information may not relate to improving process efficiency. Some are strategic and some are actionable.

It makes sense that we identify the information needs from a process perspective and process those that are actionable. Our business-consulting group has excellent domain knowledge thanks to their hands-on experience in the banking and financial services industry and can identify the right structure for successful applications.

Our project managers and technical team have strong skills and rich experience in developing, implementing and maintaining technologically advanced software solutions in diverse technical environments. This enables us to provide an end to end solution covering the entire Software Development Life Cycle, including

- Business consulting
- Application design
- Development
- Validation & Verification
- Implementation, Training & Integration
- Ongoing sustenance & User support



Our C2C program encompasses all aspects of software development services right from Concept to Completion (C2C).

Evolving business and technology requirements drive a company's need for new bespoke applications and migration of existing systems.

At Saksoft we believe in working with our customers right from the conceptualization of a project rather than from only at the requirements stage. This helps us to understand the customer's business needs better. We can collaborate with the customer in defining the technical requirements, resulting in a truly robust & complete solution. This eliminates the need to unnecessarily revisit the requirements at a later stage of the project.

This program is designed to provide maximum flexibility and overcome all of the challenges faced by the typical SDLC. It uses effective techniques and detailed quality processes to manage applications from the conceptualization stage which ensures that the applications work right, right from the first time.

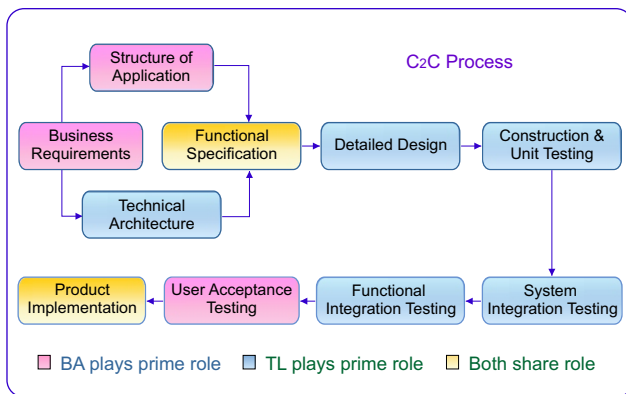
Saksoft's approach goes beyond just building the application and making sure that it works right - it ensures that it is right for the business requirements



■ Expertise & Experience

While off shore based development is cost effective, onsite based work provides flexibility, control and ease of project management. Realizing the benefits of either approach, the C2C program follows a mixed model of service to achieve effectiveness and efficiency. Saksoft always strives to achieve a balance between economic value and effective project management.

At the core of our C2C program is RADEC (Rapid Application software development model framework). The RADEC framework takes into account customer expectations and the fact that business needs should drive the technology required. The ultimate goal is to have a successful implementation of the application.



■ Domain Specific Expertise

Saksoft has a proven track record in working with global, multi-location clients and has the ability to work and communicate effectively with cross-cultural teams.

Our experience is derived from execution and implementation of a wide range of projects for banks and financial institutions across the globe.

■ Capabilities

- Data warehousing and MIS Applications
- Database design for multiple operational systems
- DB design compatible with OLAP tools
- Unified Customer views for Call centers & Collections
- Prospect management and Cross Sell systems
- Customer service support applications
- Integration of multiple operational systems

We also have expertise in extending and re-engineering legacy operational systems including:

- Collection Management systems
- Remote input loan application capture and decision systems
- Web enabling sales and service applications
- Dealer and Remote channel integration using the Internet
- Management of securitized receivables

■ Organization

Saksoft is an Information Management Specialist. Acuma, Saksoft's fully owned subsidiary is rated among the top 3 Information Management companies in the UK. Our solutions are a combination of domain knowledge and technical expertise. We build solutions that follow the best industry practices and deliver IT solutions that enhance your business value. Our services and products are modeled to aid corporates in identifying their pain points and providing solutions which will use available information to improve processes, maximize profitability and manage risk better.

Saksoft has a CMMI Maturity Level 5 accredited quality system which helps it to deliver quality solutions.

Some of our ongoing and completed C2C projects

- Credit reporting and identity management web application for one of the top 3 credit bureaus in the USA
- Data warehousing and corporate MIS for the credit cards & personal loans business of a leading bank in the UK
- Customer service internet application for the cards business of a global bank spanning multiple countries
- Loyalty management system for a large European bank in the Asia pacific region